# SCOTT COUNTY VIRGINIA SCHOOLS

SCHOOL BOARD MEMBERS
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William R. Quillen, Jr.
L. Stephen Sallee, Jr.
H. Kelly Spivey, Jr.

DIVISION SUPERINTENDENT
John I. Ferguson
340 East Jackson Street
Gate City, Virginia 24251
Phone: (276) 386-6118
Fax: (276) 386-2684

**TO:** School Board Members

**FROM:** John Ferguson, Superintendent

**DATE:** 7/31/2013

**SUBJECT:** Milk and Bread Bid for 2013-2014 School Year

I recommend acceptance of Flav-O-Rich Dairies continuation of bid pricing as our Milk vendor. Scott County School Nutrition Program had a bid opening on June 29, 2012 and Flav-O-Rich Dairies has the lowest bid price. We have the option of continuing the bid price for three more years. Also, we have been with Flav-O-Rich for many years and have a great working relationship with this company.This includes an Escalator Clause: Milk Prices will be increased/decreased monthly by $0.0010 per half pint for every .15 per hundred weight change in raw milk from the base contract level.

| Milk Vendor | 2012-2013 Bid |
|---|---|
| Flav-o-Rich | $151,419.90 |

I recommend acceptance of Hostess Brands Bakery as our Bread vendor. Scott County School Nutrition Program had a bid opening on July 15, 2013 and Bimbo Bakery (Sara Lee) has the lowest bid price.

| Bread Vendor | 2013-2014 Bid |
|---|---|
| Bimbo Bakery / Earthgrains/ Sara Lee | $ 8,523.25 |

Borden Dairy Company of Kentucky, LLC

July 3, 2013

Ms. Jennifer Frazier
Food Service Director
Scott County Virginia Schools
340 East Jackson Street
Gate City, VA 24251

Ms. Frazier;

Borden Dairy Company of Kentucky (formerly Flav-O-Rich Dairy) is pleased to honor your request to extend the 2012 - 2013 Milk Bid through the 2013 – 2014 school year.

The terms and conditions in the current contract will be in effect through the 2013– 2014 school year.

Thank you for the opportunity to serve your schools for another term.

Sincerely,

Mark Warmoth
Division Sales Manager

Cc: Dwight Hubbard

*MW/sw*

221 West Highway 80 | London, KY 40741
Phone 606-878-7301
Fax 606-864-8516